# Blended Learning Course Schedule

Estimated dates when lessons start and end for each course unit. The exact schedule will be provided on the school intranet.

## Fall term 2014

| Unit  | Start of lessons | End of lessons       | Visiting Professor  |
|---|------------------|----------------------|---|
| 4: Marketing Principles                               | September 8      | November 21          | Dr. Francis Piron, Professor, Shantou<br>University, China  |
| 1: Business<br>Environment                            | September 29     | December 9           | Martin Desmaras, M.Sc., Managing<br>Director at Crossbridge Consulting,<br>Canada   |
| 15: Managing Business<br>Activities to Get<br>Results | October 27       | February 2,<br>2015  | Dr. Humberto Florez, Adjunct faculty,<br>Nova Southeastern University, Florida<br>International University, Universidad<br>ESAN |
| 3: Organisations and<br>Behaviour                     | November 17      | February 11,<br>2015 | Dr. Rosmini Omar, Associate<br>Professor, Universiti Teknologi<br>Malaysia, Malaysia  |
| Winter break (no<br>lessons)                          | December 18      | January 6,<br>2015   |   |

## Spring term 2015

| Unit   | Start of<br>lessons | End of<br>lessons | Visiting Professor   |
|--|---------------------|-------------------|--|
| 14: Working with and<br>Leading People                       | January 7           | March 24          | Dr. Julia Milner, Lecturer, Sydney<br>Business School, University of<br>Wollongong, Australia  |
| 19: Marketing Planning                                       | January 26          | April 9           | Stavros Sindakis, Ph.D., Assistant<br>Professor of Innovation Management<br>Bangkok University |
| 7: Business Strategy   | February 16         | May 5             | César Baena, Ph.D., Professor, Kedge<br>Business School, France                                |
| 16: Managing<br>Communications,<br>Knowledge and Information | March 9             | May 27            | Martin Desmaras, M.Sc., Managing<br>Director at Crossbridge Consulting,<br>Canada              |
| Easter break   | April 3             | April 6           |  |

### Summer term 2015

| Unit   | Start of lessons | End of lessons | Visiting Professor  |
|--|------------------|----------------|---|
| 17: Marketing Intelligence                       | April 13         | June 23        | Dale Fodness, Ph.D., Associate<br>Professor of Marketing,<br>University of Dallas, USA  |
| 2: Managing Financial<br>Resources and Decisions | May 7            | July 6         | David Fagan, M.Sc., MBA<br>Tutor, Open University Business<br>School, UK  |
| 6: Business Decision Making                      | May 26           | September 8    | Costas Theodoridis, Ph.D.,<br>Senior Lecturer in International<br>Marketing, Manchester<br>Metropolitan University<br>Business School, UK |
| Summer break                                     | July 7           | August 2       |   |
| 8: Research Project                              | August 31        | October 22     | David S.A. Guttormsen, Ph.D.,<br>Lecturer, University of Exeter<br>Business School, UK  |

### Fall term 2015

| Unit  | Start of lessons | End of lessons | Visiting Professor  |
|---|------------------|----------------|---|
| 5: Aspects of Contract and<br>Negligence for Business | September 9      | November 18    | Dr. Christiana Sappa, Assistant<br>Professor in Business Law, ESCP<br>Europe Business School, France                              |
| 13: Personal Development                              | August 28        | December 10    | Ms. Heidi Viljamaa, Master of<br>Arts in Psychology, Founder at<br>UP Tools & UP Partners, Finland                                |
| 41: Contemporary Issues in<br>Marketing Management    | September 22     | December 8     | Antoine Eid, Ph.D., Associate<br>Faculty member, University of<br>Leicester, Visiting Professor<br>Nottingham Business School, UK |
| 20: Sales Planning and<br>Operations                  | November 5       | December 9     | David Fagan, M.Sc., MBA,<br>Simon Heaton, MBA   |

HELBUS reserves the right to make changes to this schedule. TBC = to be confirmed.